

The CCAR Pulse

Where Our Members Live and Work



Collin County

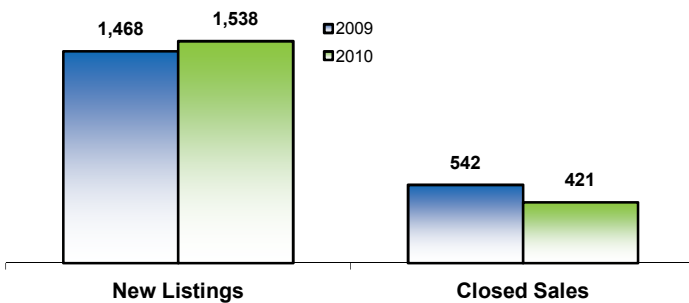
January

Entire Year

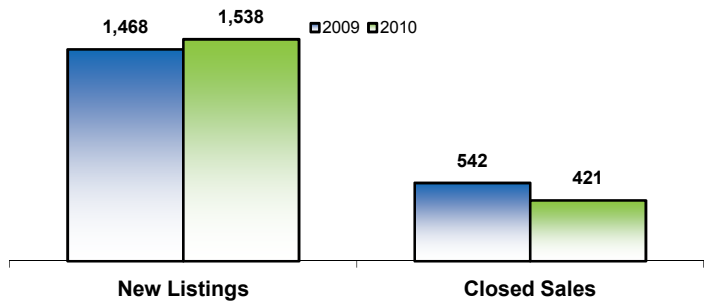
Collin County, TX	2009	2010	Change	2009	2010	Change
New Listings	1,468	1,538	+ 4.8%	1,468	1,538	+ 4.8%
Closed Sales* (reported)	542	421	- 22.3%	542	421	- 22.3%
Closed Sales* (projected)	542	473	- 12.7%	542	473	- 12.7%
Average Sales Price**	\$229,669	\$244,775	+ 6.6%	\$229,669	\$244,775	+ 6.6%
Median Sales Price**	\$185,000	\$188,000	+ 1.6%	\$185,000	\$188,000	+ 1.6%
Percent of Original List Price Received at Sale**	92.0%	93.6%	+ 1.8%	92.0%	93.6%	+ 1.8%
Average Days on Market Until Sale	104	101	- 3.0%	104	101	- 3.0%
Single-Family Detached Inventory	4,579	3,882	- 15.2%	--	--	--
Townhouse-Condo Inventory	307	269	- 12.4%	--	--	--

*Due to the typical delays in recording sales, reported unit activity will appear artificially low for the most recent month. Our projected unit activity assumes that only 89% of all sales are reported in time for this report. Year-to-Date figures are now updated each month in the interest of accuracy. **Does not include seller's concessions.

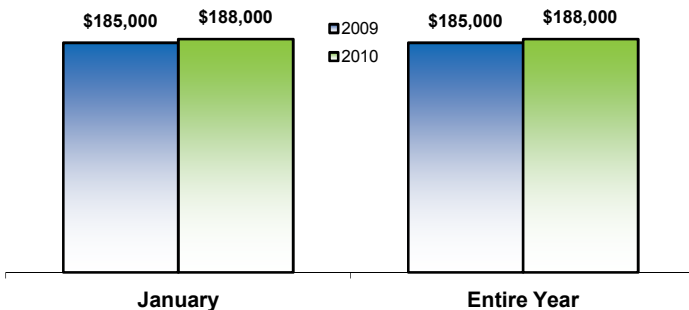
Activity—Most Recent Month



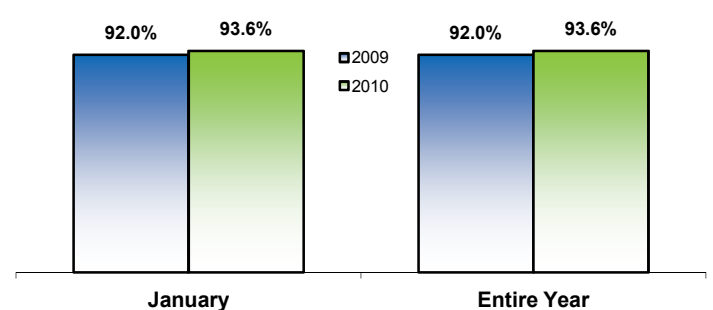
Activity—Entire Year



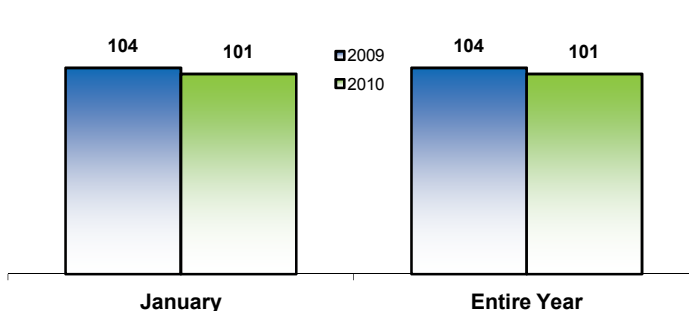
Median Sales Price



Ratio of Sales Price to Original List Price



Average Days on Market Until Sale



Current Inventory

